

# Status Quo vs CHEIFS+SPIA \$135K Income

For: Bill Simpson & Mary Simpson

Presented By: \_\_\_\_\_  
NextPoint Solutions

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Status Quo 135K Income

CHEIFS+SPIA 135K Income

**Analysis of: SQ vs CHEIFS+SPIA 135K Income**

# Analysis of: SQ vs CHEIFS+SPIA 135K Income

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## Comparison of Liquid Assets

Year	M/F Ages	Spendable Cash Flow		Liquid Assets*	
		Strategy 1 Status Quo 135K Income	Strategy 2 CHEIFS +SPIA 135K Income	Strategy 1 Status Quo 135K Income	Strategy 2 CHEIFS +SPIA 135K Income
1	76/75	135,000	135,000	1,885,123	1,913,826
2	77/76	139,050	139,050	1,884,932	1,944,521
3	78/77	143,222	143,222	1,878,945	1,971,724
4	79/78	147,518	147,518	1,866,635	1,995,039
5	80/79	151,944	151,944	1,847,444	2,014,046
6	81/80	156,502	156,502	1,820,739	2,028,258
7	82/81	161,197	161,197	1,785,917	2,037,226
8	83/82	166,033	166,033	1,742,247	2,040,386
9	84/83	171,014	171,014	1,689,054	2,037,239
10	85/84	176,144	176,144	1,625,496	2,027,128
11	86/85	181,429	181,429	1,550,729	2,009,409
12	87/86	186,872	186,872	1,463,852	1,983,391
13	88/87	192,478	192,478	1,363,789	1,948,224
14	89/88	198,252	198,252	1,249,604	1,903,209
15	90/89	204,200	204,200	1,120,040	1,847,345
16	91/90	210,326	210,326	973,873	1,779,675
17	92/91	216,635	216,635	809,788	1,690,572
18	93/92	223,134	223,134	641,129	1,585,955
19	94/93	229,828	229,828	475,023	1,465,264
20	95/94	236,723	236,723	291,299	1,327,115
21	96/95	243,825	243,825	88,647	1,169,726
22	97/96	124,647	251,140	0	991,760
23	98/97	36,000	258,674	0	791,124
24	99/98	36,000	266,434	0	565,900
25	100/99	36,000	274,427	0	335,072

4,103,973

4,922,001

The values highlighted in red indicate the liquid assets are not sufficient to meet the cash flow requirements in the years shown.

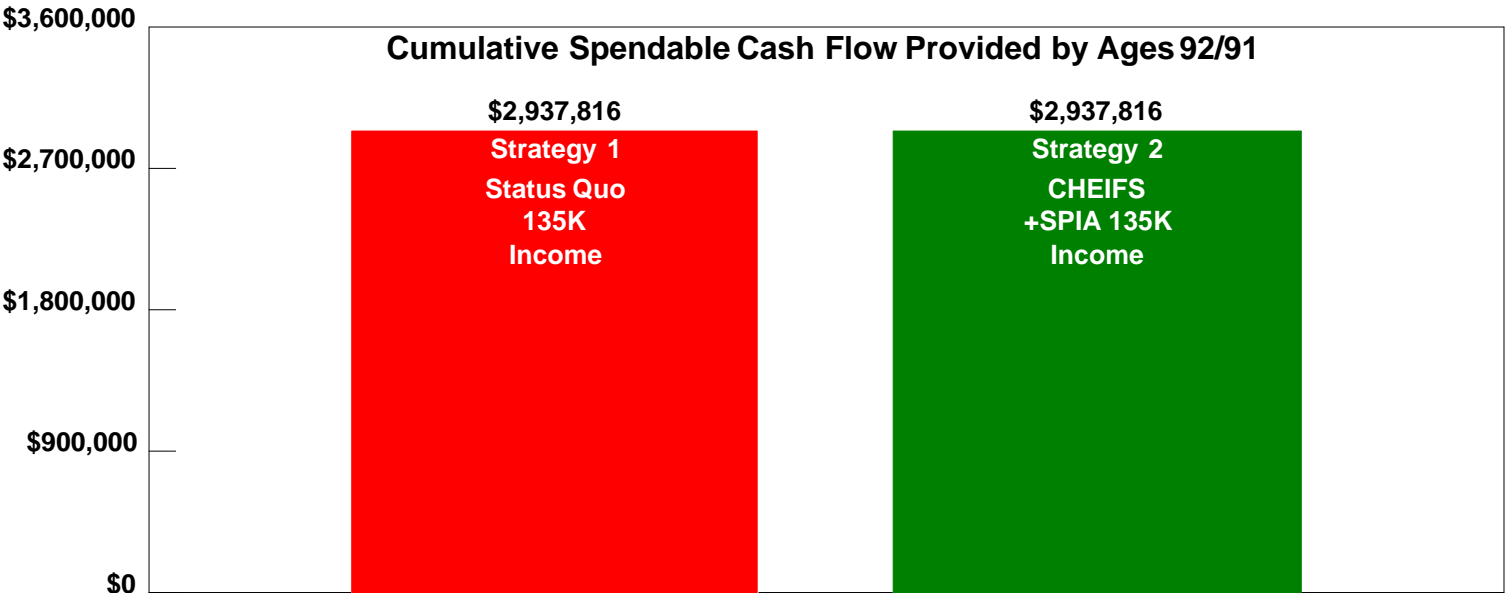
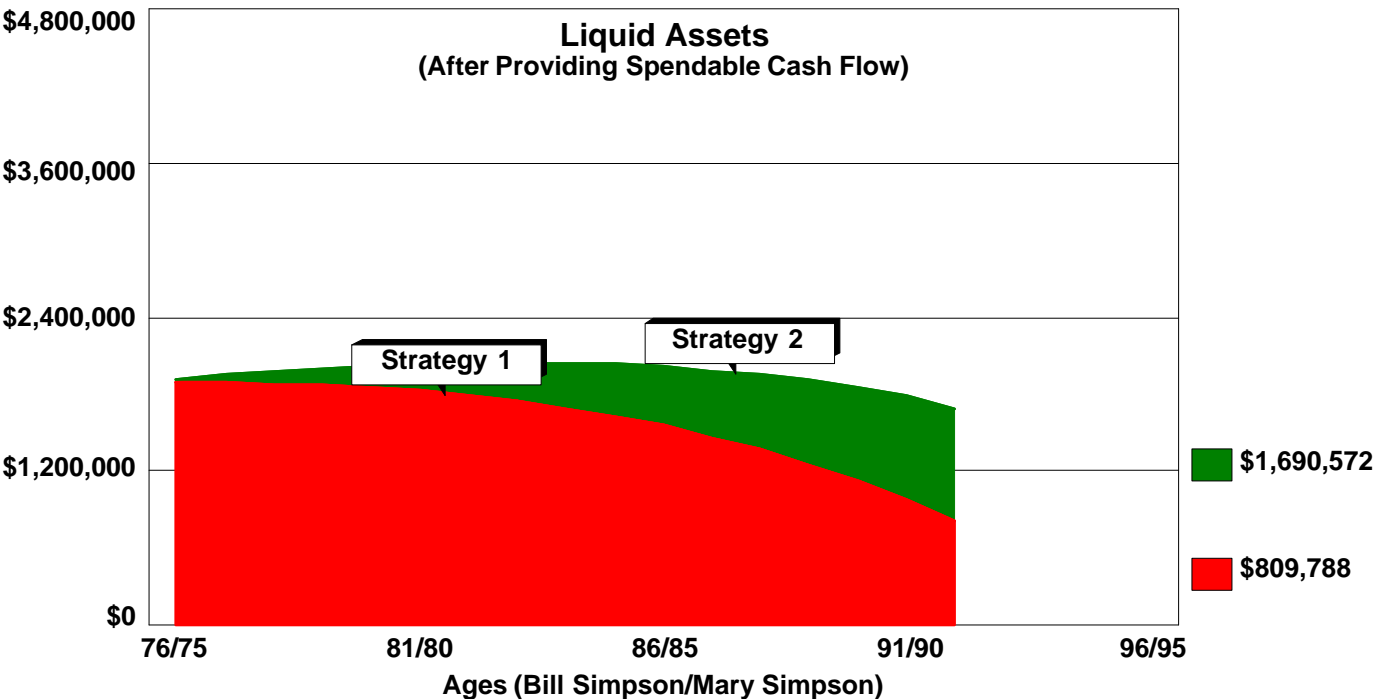
\*After providing spendable cash flow.

# Analysis of: SQ vs CHEIFS+SPIA 135K Income

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## Comparison of Alternatives

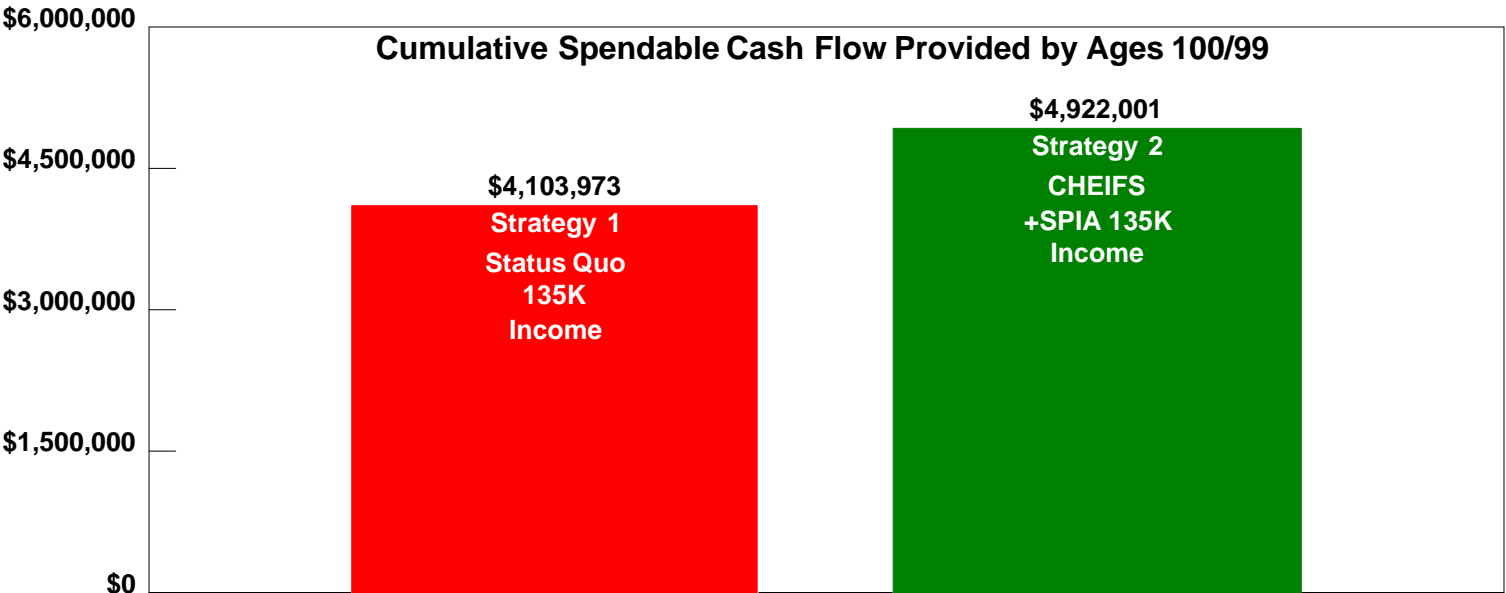
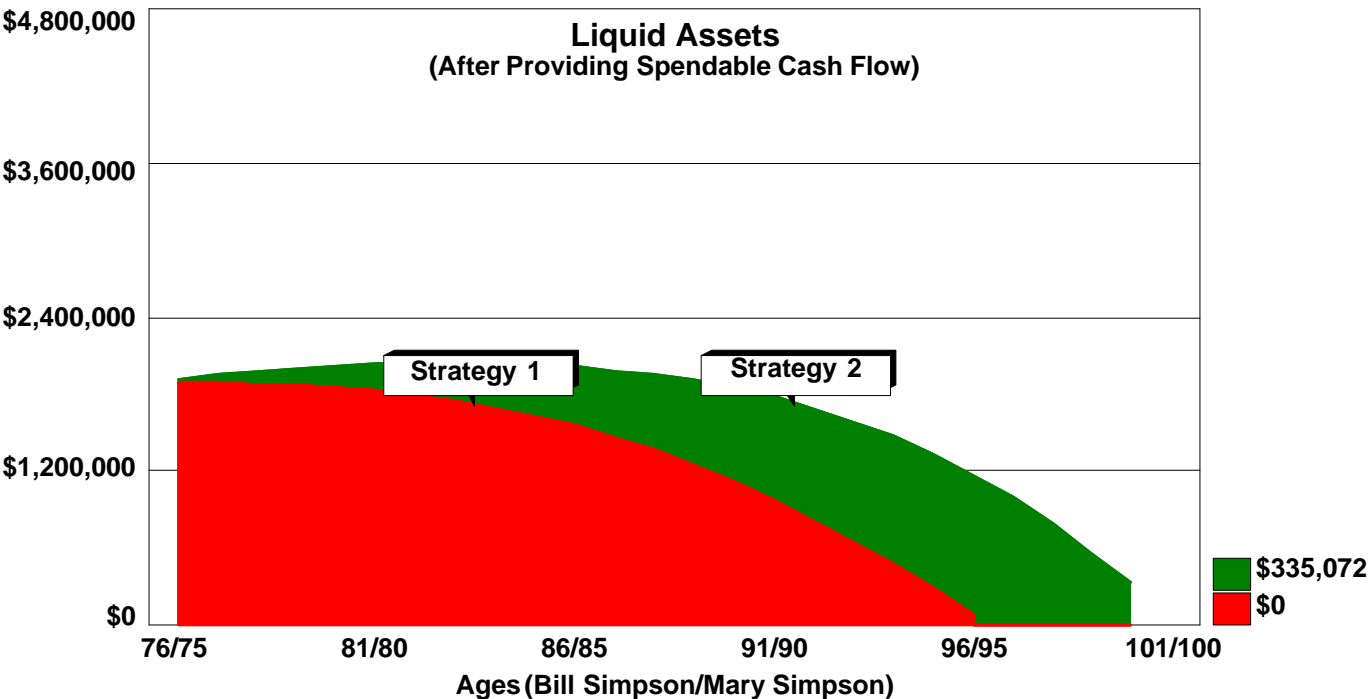


# Analysis of: SQ vs CHEIFS+SPIA 135K Income

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## Comparison of Alternatives



# Analysis of: SQ vs CHEIFS+SPIA 135K Income

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## Comparison of Alternatives

Year	M/F Ages	Spendable Cash Flow		Liquid Assets*		Wealth to Heirs	
		Strategy 1 Status Quo 135K Income	Strategy 2 CHEIFS +SPIA 135K Income	Strategy 1 Status Quo 135K Income	Strategy 2 CHEIFS +SPIA 135K Income	Strategy 1 Status Quo 135K Income	Strategy 2 CHEIFS +SPIA 135K Income
1	76/75	135,000	135,000	1,885,123	1,913,826	3,415,123	3,068,757
2	77/76	139,050	139,050	1,884,932	1,944,521	3,445,532	3,081,330
3	78/77	143,222	143,222	1,878,945	1,971,724	3,470,757	3,084,695
4	79/78	147,518	147,518	1,866,635	1,995,039	3,490,283	3,077,644
5	80/79	151,944	151,944	1,847,444	2,014,046	3,503,565	3,058,843
6	81/80	156,502	156,502	1,820,739	2,028,258	3,509,983	3,026,767
7	82/81	161,197	161,197	1,785,917	2,037,226	3,508,946	2,979,793
8	83/82	166,033	166,033	1,742,247	2,040,386	3,499,736	2,922,975
9	84/83	171,014	171,014	1,689,054	2,037,239	3,481,693	2,937,480
10	85/84	176,144	176,144	1,625,496	2,027,128	3,453,988	2,945,374
11	86/85	181,429	181,429	1,550,729	2,009,409	3,415,790	2,946,019
12	87/86	186,872	186,872	1,463,852	1,983,391	3,366,215	2,938,734
13	88/87	192,478	192,478	1,363,789	1,948,224	3,304,199	2,922,674
14	89/88	198,252	198,252	1,249,604	1,903,209	3,228,822	2,897,147
15	90/89	204,200	204,200	1,120,040	1,847,345	3,138,843	2,861,163
16	91/90	210,326	210,326	973,873	1,779,675	3,033,052	2,813,769
17	92/91	216,635	216,635	809,788	1,690,572	2,910,150	2,745,347
18	93/92	223,134	223,134	641,129	1,585,955	2,783,498	2,661,826
19	94/93	229,828	229,828	475,023	1,465,264	2,660,240	2,562,653
20	95/94	236,723	236,723	291,299	1,327,115	2,520,220	2,446,451
21	96/95	243,825	243,825	88,647	1,169,726	2,362,147	2,311,450
22	97/96	124,647	251,140	0	991,760	2,318,970	2,156,318
23	98/97	36,000	258,674	0	791,124	2,365,349	1,978,973
24	99/98	36,000	266,434	0	565,900	2,412,656	1,777,506
25	100/99	36,000	274,427	0	335,072	2,460,909	1,570,910

4,103,973

4,922,001

The values highlighted in red indicate the liquid assets are not sufficient to meet the cash flow requirements in the years shown.

\*After providing spendable cash flow.

# Analysis of: SQ vs CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Comparison of Alternatives

Year	M/F Ages	Spendable Cash Flow		Net Worth*		Wealth to Heirs	
		Strategy 1 Status Quo 135K Income	Strategy 2 CHEIFS +SPIA 135K Income	Strategy 1 Status Quo 135K Income	Strategy 2 CHEIFS +SPIA 135K Income	Strategy 1 Status Quo 135K Income	Strategy 2 CHEIFS +SPIA 135K Income
1	76/75	135,000	135,000	3,415,123	3,068,757	3,415,123	3,068,757
2	77/76	139,050	139,050	3,445,532	3,081,330	3,445,532	3,081,330
3	78/77	143,222	143,222	3,470,757	3,084,695	3,470,757	3,084,695
4	79/78	147,518	147,518	3,490,283	3,077,644	3,490,283	3,077,644
5	80/79	151,944	151,944	3,503,565	3,058,843	3,503,565	3,058,843
6	81/80	156,502	156,502	3,509,983	3,026,767	3,509,983	3,026,767
7	82/81	161,197	161,197	3,508,946	2,979,793	3,508,946	2,979,793
8	83/82	166,033	166,033	3,499,736	2,922,975	3,499,736	2,922,975
9	84/83	171,014	171,014	3,481,693	2,937,480	3,481,693	2,937,480
10	85/84	176,144	176,144	3,453,988	2,945,374	3,453,988	2,945,374
11	86/85	181,429	181,429	3,415,790	2,946,019	3,415,790	2,946,019
12	87/86	186,872	186,872	3,366,215	2,938,734	3,366,215	2,938,734
13	88/87	192,478	192,478	3,304,199	2,922,674	3,304,199	2,922,674
14	89/88	198,252	198,252	3,228,822	2,897,147	3,228,822	2,897,147
15	90/89	204,200	204,200	3,138,843	2,861,163	3,138,843	2,861,163
16	91/90	210,326	210,326	3,033,052	2,813,769	3,033,052	2,813,769
17	92/91	216,635	216,635	2,910,150	2,745,347	2,910,150	2,745,347
18	93/92	223,134	223,134	2,783,498	2,661,826	2,783,498	2,661,826
19	94/93	229,828	229,828	2,660,240	2,562,653	2,660,240	2,562,653
20	95/94	236,723	236,723	2,520,220	2,446,451	2,520,220	2,446,451
21	96/95	243,825	243,825	2,362,147	2,311,450	2,362,147	2,311,450
22	97/96	124,647	251,140	2,318,970	2,156,318	2,318,970	2,156,318
23	98/97	36,000	258,674	2,365,349	1,978,973	2,365,349	1,978,973
24	99/98	36,000	266,434	2,412,656	1,777,506	2,412,656	1,777,506
25	100/99	36,000	274,427	2,460,909	1,570,910	2,460,909	1,570,910

4,103,973

4,922,001

The values highlighted in red indicate the liquid assets are not sufficient to meet the cash flow requirements in the years shown.

\*After providing spendable cash flow.

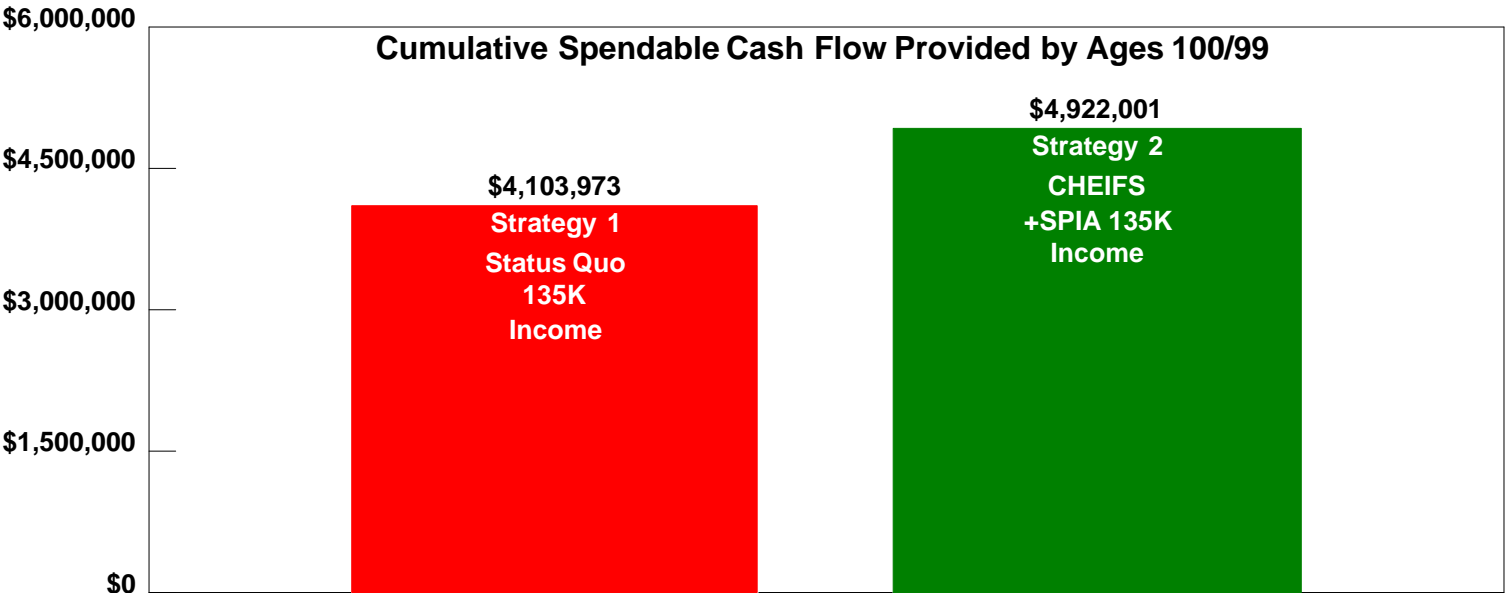
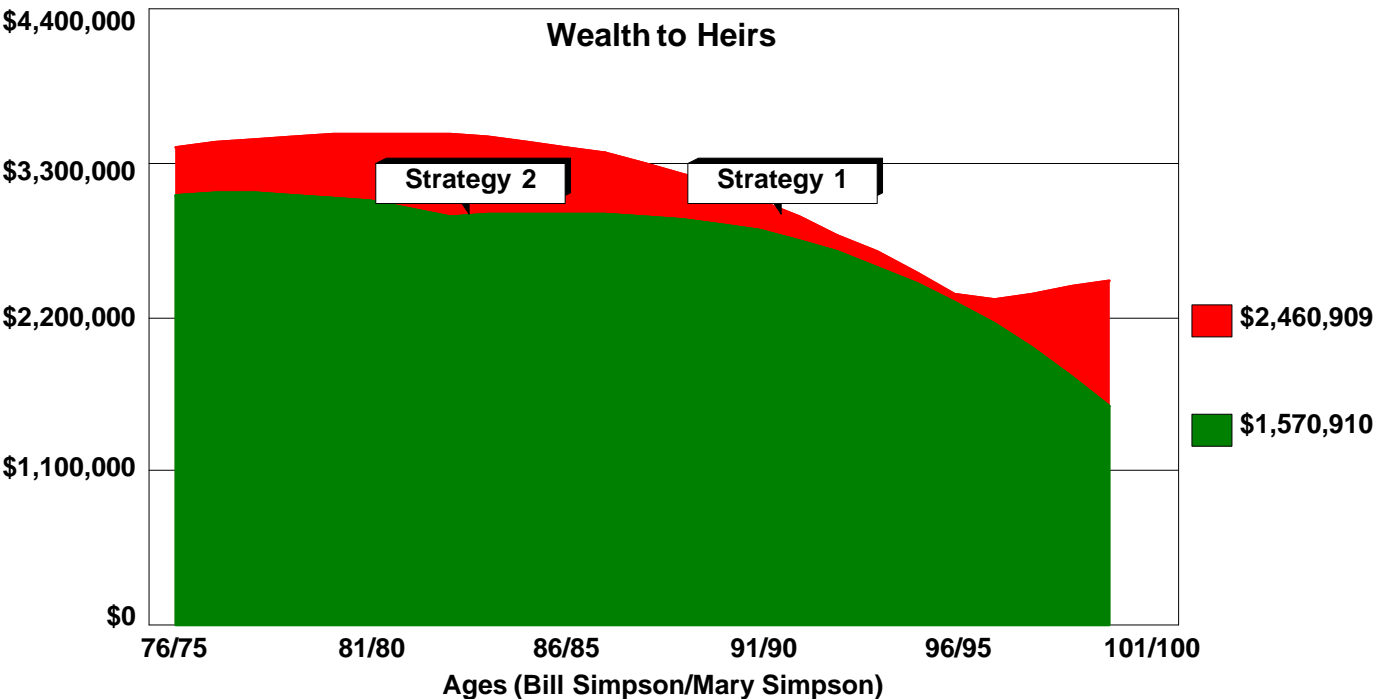


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For: Bill Simpson & Mary Simpson

## Comparison of Alternatives



**Analysis of: Status Quo 135K Income**

Client Information Summary

Current Assets

<u>Liquid Assets:</u>	Liquid Assets (Taxable Interest)	\$	0	
	Liquid Assets (Tax Exempt Interest)		0	
	Equity Assets		1,100,000	
	Tax Deferred Assets		0	
	Retirement Plan Assets		1,200,000	
		Total Liquid Assets		2,300,000
<u>Illiquid Assets:</u>	Principal Residence		1,500,000	
		Total Illiquid Assets		1,500,000
<u>Other Assets:</u>		Total Other Assets Inside the Estate		0
		Total Estate Assets		\$3,800,000
		Total Other Assets Outside the Estate		0

Funding Options for Required Cash Flow

Retirement Plan Assets: Minimum Distribution, Unless More Is Needed  
Cash Flow Funding: Sequential Use of Liquid Assets --  
Brokerage Accounts, IRA

Assumptions Used

<u>Income Tax Rates:</u>	Retirement	35.00%
<u>Life Expectancy:</u>	Joint	17 Years
	Bill Simpson	Age 92
	Mary Simpson	Age 91
<u>Equities:</u>	Brokerage Accounts	
	Growth Rate	7.00%
	Dividend Rate	0.00%
<u>Retirement Plan Assets Bill Simpson:</u>		
	Defined Contr. Yield Assumption	7.00%

The information in this presentation is not guaranteed; it is for illustrative purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

# Analysis of: Status Quo 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Cash Flow Required

Spendable Cash Flow			
Year	M/F Ages	(1) After Tax Cash Flow for Living Expenses	(2) Total After Tax Cash Flow Required
1	76/75	135,000	135,000
2	77/76	139,050	139,050
3	78/77	143,222	143,222
4	79/78	147,518	147,518
5	80/79	151,944	151,944
6	81/80	156,502	156,502
7	82/81	161,197	161,197
8	83/82	166,033	166,033
9	84/83	171,014	171,014
10	85/84	176,144	176,144
11	86/85	181,429	181,429
12	87/86	186,872	186,872
13	88/87	192,478	192,478
14	89/88	198,252	198,252
15	90/89	204,200	204,200
16	91/90	210,326	210,326
17	92/91	216,635	216,635
18	93/92	223,134	223,134
19	94/93	229,828	229,828
20	95/94	236,723	236,723
21	96/95	243,825	243,825
22	97/96	251,140	251,140
23	98/97	258,674	258,674
24	99/98	266,434	266,434
25	100/99	274,427	274,427
		4,922,001	4,922,001

Column (1) assumes 3.00% inflation.

# Analysis of: Status Quo 135K Income

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## Expected Cash Flow

Year	M/F Ages	(1) After Tax Cash Flow from Social Security*	(2) Total Expected After Tax Cash Flow
1	76/75	36,000	36,000
2	77/76	36,000	36,000
3	78/77	36,000	36,000
4	79/78	36,000	36,000
5	80/79	36,000	36,000
6	81/80	36,000	36,000
7	82/81	36,000	36,000
8	83/82	36,000	36,000
9	84/83	36,000	36,000
10	85/84	36,000	36,000
11	86/85	36,000	36,000
12	87/86	36,000	36,000
13	88/87	36,000	36,000
14	89/88	36,000	36,000
15	90/89	36,000	36,000
16	91/90	36,000	36,000
17	92/91	36,000	36,000
18	93/92	36,000	36,000
19	94/93	36,000	36,000
20	95/94	36,000	36,000
21	96/95	36,000	36,000
22	97/96	36,000	36,000
23	98/97	36,000	36,000
24	99/98	36,000	36,000
25	100/99	36,000	36,000

900,000

900,000

\*The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimate call the Social Security Administration at 1-800-772-1213 or go to <http://socialsecurity.gov/estimator/>.

# Analysis of: Status Quo 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Cash Flow Analysis

Year	M/F Ages	Annual Cash Flow Required			Annual Cash Flow Provided			
		(1) After Tax Spensible Cash Flow Required	(2) After Tax Dedicated Cash Flow Required	(3) Total After Tax Cash Flow Required*	(4) Expected After Tax Cash Flow	(5) After Tax Cash Flow from Retirement Plan Assets	(6) After Tax Cash Flow from Equity Assets	(7) Total After Tax Cash Flow Provided*
1	76/75	135,000	0	135,000	36,000	32,911	66,089	135,000
2	77/76	139,050	0	139,050	36,000	34,646	68,404	139,050
3	78/77	143,222	0	143,222	36,000	36,626	70,596	143,222
4	79/78	147,518	0	147,518	36,000	38,711	72,807	147,518
5	80/79	151,944	0	151,944	36,000	40,907	75,037	151,944
6	81/80	156,502	0	156,502	36,000	42,994	77,508	156,502
7	82/81	161,197	0	161,197	36,000	45,412	79,785	161,197
8	83/82	166,033	0	166,033	36,000	47,681	82,352	166,033
9	84/83	171,014	0	171,014	36,000	50,335	84,679	171,014
10	85/84	176,144	0	176,144	36,000	52,786	87,358	176,144
11	86/85	181,429	0	181,429	36,000	55,320	90,109	181,429
12	87/86	186,872	0	186,872	36,000	57,933	92,939	186,872
13	88/87	192,478	0	192,478	36,000	60,176	96,302	192,478
14	89/88	198,252	0	198,252	36,000	62,915	99,337	198,252
15	90/89	204,200	0	204,200	36,000	65,171	103,029	204,200
16	91/90	210,326	0	210,326	36,000	67,404	106,922	210,326
17	92/91	216,635	0	216,635	36,000	69,594	111,041	216,635
18	93/92	223,134	0	223,134	36,000	120,567	66,567	223,134
19	94/93	229,828	0	229,828	36,000	193,828	0	229,828
20	95/94	236,723	0	236,723	36,000	200,723	0	236,723
21	96/95	243,825	0	243,825	36,000	207,825	0	243,825
22	97/96	251,140	0	251,140	36,000	88,647	0	124,647
23	98/97	258,674	0	258,674	36,000	0	0	36,000
24	99/98	266,434	0	266,434	36,000	0	0	36,000
25	100/99	274,427	0	274,427	36,000	0	0	36,000
		4,922,001	0	4,922,001	900,000	1,673,112	1,530,861	4,103,973

**\*IMPORTANT NOTE:** For this plan to be financially sound, column (7) must be sufficient to provide the values in column (3). Any highlighted numbers in column (7) reflect the problem. For details, see the report entitled "Cash Flow Shortfall".

Column (1): assumes 3.00% inflation.

Column (4): see "Expected Cash Flow" report.

Column (5): see "Summary of Retirement Plan Assets" report.

Column (6): see "Details of Equity Assets" report.

# Analysis of: Status Quo 135K Income

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For: Bill Simpson & Mary Simpson

## Cash Flow Shortfall

Year	M/F Ages	(1) Total After Tax Cash Flow Required	(2) Total After Tax Cash Flow Provided	(3) Shortfall of Required Cash Flow (1) - (2)
1	76/75	135,000	135,000	0
2	77/76	139,050	139,050	0
3	78/77	143,222	143,222	0
4	79/78	147,518	147,518	0
5	80/79	151,944	151,944	0
6	81/80	156,502	156,502	0
7	82/81	161,197	161,197	0
8	83/82	166,033	166,033	0
9	84/83	171,014	171,014	0
10	85/84	176,144	176,144	0
11	86/85	181,429	181,429	0
12	87/86	186,872	186,872	0
13	88/87	192,478	192,478	0
14	89/88	198,252	198,252	0
15	90/89	204,200	204,200	0
16	91/90	210,326	210,326	0
17	92/91	216,635	216,635	0
18	93/92	223,134	223,134	0
19	94/93	229,828	229,828	0
20	95/94	236,723	236,723	0
21	96/95	243,825	243,825	0
22	97/96	251,140	124,647	126,493
23	98/97	258,674	36,000	222,674
24	99/98	266,434	36,000	230,434
25	100/99	274,427	36,000	238,427
		4,922,001	4,103,973	818,028

# Analysis of: Status Quo 135K Income

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For: Bill Simpson & Mary Simpson

## Details of Brokerage Accounts

		Initial Cost Basis 800,000	Growth 7.00%	Retirement Income TaxRate 35.00%	Capital Gains Tax Rate 30.00%				
Yr	M/F Ages	(1) Beginning of Year Value of Asset	(2) Sale of Equities	(3) Capital Growth	(4) After Tax Reinvested Dividends	(5)* Net Year End Value of Assets	(6) After Tax Dividend Cash Flow	(7) After Tax Equity Sales Cash Flow	(8) Combined After Tax Cash Flow
1	76/75	1,100,000	71,978	71,962	0	1,091,734	0	66,089	66,089
2	77/76	1,091,734	75,547	71,133	0	1,079,165	0	68,404	68,404
3	78/77	1,079,165	79,014	70,011	0	1,062,136	0	70,596	70,596
4	79/78	1,062,136	82,532	68,572	0	1,040,315	0	72,807	72,807
5	80/79	1,040,315	86,097	66,795	0	1,013,355	0	75,037	75,037
6	81/80	1,013,355	89,966	64,637	0	980,616	0	77,508	77,508
7	82/81	980,616	93,633	62,089	0	941,954	0	79,785	79,785
8	83/82	941,954	97,663	59,100	0	896,616	0	82,352	82,352
9	84/83	896,616	101,428	55,663	0	844,470	0	84,679	84,679
10	85/84	844,470	105,633	51,719	0	784,627	0	87,358	87,358
11	86/85	784,627	109,945	47,228	0	716,496	0	90,109	90,109
12	87/86	716,496	114,372	42,149	0	639,441	0	92,939	92,939
13	88/87	639,441	119,476	36,398	0	552,190	0	96,302	96,302
14	89/88	552,190	124,195	29,960	0	454,520	0	99,337	99,337
15	90/89	454,520	129,756	22,733	0	344,891	0	103,029	103,029
16	91/90	344,891	135,596	14,651	0	222,266	0	106,922	106,922
17	92/91	222,266	141,749	5,636	0	85,507	0	111,041	111,041
18	93/92	85,507	85,507	0	0	0	0	66,567	66,567
19	94/93	0	0	0	0	0	0	0	0
20	95/94	0	0	0	0	0	0	0	0
21	96/95	0	0	0	0	0	0	0	0
22	97/96	0	0	0	0	0	0	0	0
23	98/97	0	0	0	0	0	0	0	0
24	99/98	0	0	0	0	0	0	0	0
25	100/99	0	0	0	0	0	0	0	0
		1,844,087			0		0	1,530,861	1,530,861

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

\*Column (5) has been reduced by a 0.75% management fee.



# Analysis of: Status Quo 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Details of Defined Contribution Plan Assets for Bill Simpson (IRA)

		Retirement Plan Assets Initial Value 1,200,000	Retirement Plan Assets Cost Basis 0	Retirement Plan Assets Yield 7.00%			Retirement Income Tax Rate 35.00%		
Year	M/F Ages	(1) Beginning of Year Value of Retirement Plan Assets	(2) Before Tax Required Minimum Distributions	(3) Before Tax Distribution	(4) After Tax Cash Flow from Retirement Plan Assets	(5) Year End Retirement Plan Assets	(6) Income Tax Due If Retirement Plan Assets Are Liquidated	(7) Year End Value of Retirement Plan Assets If Liquidated (5) - (6)	
1	76/75	1,200,000	50,633	50,633	32,911	1,220,599	427,210	793,389	
2	77/76	1,220,599	53,301	53,301	34,646	1,239,641	433,874	805,767	
3	78/77	1,239,641	56,347	56,347	36,626	1,256,629	439,820	816,809	
4	79/78	1,256,629	59,556	59,556	38,711	1,271,262	444,942	826,320	
5	80/79	1,271,262	62,934	62,934	40,907	1,283,214	449,125	834,089	
6	81/80	1,283,214	66,145	66,145	42,994	1,292,497	452,374	840,123	
7	82/81	1,292,497	69,865	69,865	45,412	1,298,405	454,442	843,963	
8	83/82	1,298,405	73,356	73,356	47,681	1,300,971	455,340	845,631	
9	84/83	1,300,971	77,439	77,439	50,335	1,299,360	454,776	844,584	
10	85/84	1,299,360	81,210	81,210	52,786	1,293,645	452,776	840,869	
11	86/85	1,293,645	85,108	85,108	55,320	1,283,436	449,203	834,233	
12	87/86	1,283,436	89,128	89,128	57,933	1,268,325	443,914	824,411	
13	88/87	1,268,325	92,578	92,578	60,176	1,248,614	437,015	811,599	
14	89/88	1,248,614	96,792	96,792	62,915	1,223,206	428,122	795,084	
15	90/89	1,223,206	100,263	100,263	65,171	1,192,537	417,388	775,149	
16	91/90	1,192,537	103,699	103,699	67,404	1,156,319	404,712	751,607	
17	92/91	1,156,319	107,067	107,067	69,594	1,114,279	389,998	724,281	
18	93/92	1,114,279	110,325	185,488	120,567	986,353	345,224	641,129	
19	94/93	986,353	103,827	298,197	193,828	730,804	255,781	475,023	
20	95/94	730,804	82,113	308,805	200,723	448,152	156,853	291,299	
21	96/95	448,152	53,351	319,731	207,825	136,380	47,733	88,647	
22	97/96	136,380	17,485	136,380	88,647	0	0	0	
23	98/97	0	0	0	0	0	0	0	
24	99/98	0	0	0	0	0	0	0	
25	100/99	0	0	0	0	0	0	0	
		1,692,522	2,574,022	1,673,112					

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (5) has been reduced by an assumed management fee of 0.75%.

Column (6) illustrates the deferred income tax still due on the Retirement Plan.

# Analysis of: Status Quo 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Liquid Assets

Year	M/F Ages	(1) Year End Value of Retirement Plan Assets	+	(2) Year End Value of Equity Assets	=	(3) Total Liquid Assets
1	76/75	793,389		1,091,734		1,885,123
2	77/76	805,767		1,079,165		1,884,932
3	78/77	816,809		1,062,136		1,878,945
4	79/78	826,320		1,040,315		1,866,635
5	80/79	834,089		1,013,355		1,847,444
6	81/80	840,123		980,616		1,820,739
7	82/81	843,963		941,954		1,785,917
8	83/82	845,631		896,616		1,742,247
9	84/83	844,584		844,470		1,689,054
10	85/84	840,869		784,627		1,625,496
11	86/85	834,233		716,496		1,550,729
12	87/86	824,411		639,441		1,463,852
13	88/87	811,599		552,190		1,363,789
14	89/88	795,084		454,520		1,249,604
15	90/89	775,149		344,891		1,120,040
16	91/90	751,607		222,266		973,873
17	92/91	724,281		85,507		809,788
18	93/92	641,129		0		641,129
19	94/93	475,023		0		475,023
20	95/94	291,299		0		291,299
21	96/95	88,647		0		88,647
22	97/96	0		0		0
23	98/97	0		0		0
24	99/98	0		0		0
25	100/99	0		0		0

# Analysis of: Status Quo 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Illiquid Assets

Year	M/F Ages	(1) Principal Residence (2.00% Growth)	(2) Total Illiquid Assets
1	76/75	1,530,000	1,530,000
2	77/76	1,560,600	1,560,600
3	78/77	1,591,812	1,591,812
4	79/78	1,623,648	1,623,648
5	80/79	1,656,121	1,656,121
6	81/80	1,689,244	1,689,244
7	82/81	1,723,029	1,723,029
8	83/82	1,757,489	1,757,489
9	84/83	1,792,639	1,792,639
10	85/84	1,828,492	1,828,492
11	86/85	1,865,061	1,865,061
12	87/86	1,902,363	1,902,363
13	88/87	1,940,410	1,940,410
14	89/88	1,979,218	1,979,218
15	90/89	2,018,803	2,018,803
16	91/90	2,059,179	2,059,179
17	92/91	2,100,362	2,100,362
18	93/92	2,142,369	2,142,369
19	94/93	2,185,217	2,185,217
20	95/94	2,228,921	2,228,921
21	96/95	2,273,500	2,273,500
22	97/96	2,318,970	2,318,970
23	98/97	2,365,349	2,365,349
24	99/98	2,412,656	2,412,656
25	100/99	2,460,909	2,460,909

# Analysis of: Status Quo 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Hypothetical Net Worth (After Providing Required Cash Flow)

Year	M/F Ages	(1) Year End Value of Illiquid Assets	+	(2) Year End Value of Taxable Retirement Plan Assets	+	(3) Year End Value of Equity Assets	=	(4) Year End Hypothetical Net Worth
1	76/75	1,530,000		793,389		1,091,734		3,415,123
2	77/76	1,560,600		805,767		1,079,165		3,445,532
3	78/77	1,591,812		816,809		1,062,136		3,470,757
4	79/78	1,623,648		826,320		1,040,315		3,490,283
5	80/79	1,656,121		834,089		1,013,355		3,503,565
6	81/80	1,689,244		840,123		980,616		3,509,983
7	82/81	1,723,029		843,963		941,954		3,508,946
8	83/82	1,757,489		845,631		896,616		3,499,736
9	84/83	1,792,639		844,584		844,470		3,481,693
10	85/84	1,828,492		840,869		784,627		3,453,988
11	86/85	1,865,061		834,233		716,496		3,415,790
12	87/86	1,902,363		824,411		639,441		3,366,215
13	88/87	1,940,410		811,599		552,190		3,304,199
14	89/88	1,979,218		795,084		454,520		3,228,822
15	90/89	2,018,803		775,149		344,891		3,138,843
16	91/90	2,059,179		751,607		222,266		3,033,052
17	92/91	2,100,362		724,281		85,507		2,910,150
18	93/92	2,142,369		641,129		0		2,783,498
19	94/93	2,185,217		475,023		0		2,660,240
20	95/94	2,228,921		291,299		0		2,520,220
21	96/95	2,273,500		88,647		0		2,362,147
22	97/96	2,318,970		0		0		2,318,970
23	98/97	2,365,349		0		0		2,365,349
24	99/98	2,412,656		0		0		2,412,656
25	100/99	2,460,909		0		0		2,460,909

Column (4) has been reduced by income tax due if tax deferred assets are liquidated.

# Analysis of: Status Quo 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Transfer Taxation of Retirement Plan Assets

		Plan Assets Initial Value 1,200,000	Plan Assets Cost Basis 0	Plan Assets Yield 7.00%	Heirs' Income Tax Rate 35.00%		
Year	M/F Ages	(1) Plan Assets in Estate	(2) Estate Tax on Plan Assets	(3) Income Tax on Plan Assets	(4) Total Taxes Attributed to Plan Assets	(5) Heirs After Tax Plan Assets (1) - (4)	(6) Percent Loss Due to Tax
1	76/75	1,220,599	0	427,210	427,210	793,389	35%
2	77/76	1,239,641	0	433,874	433,874	805,767	35%
3	78/77	1,256,629	0	439,820	439,820	816,809	35%
4	79/78	1,271,262	0	444,942	444,942	826,320	35%
5	80/79	1,283,214	0	449,125	449,125	834,089	35%
6	81/80	1,292,497	0	452,374	452,374	840,123	35%
7	82/81	1,298,405	0	454,442	454,442	843,963	35%
8	83/82	1,300,971	0	455,340	455,340	845,631	35%
9	84/83	1,299,360	0	454,776	454,776	844,584	35%
10	85/84	1,293,645	0	452,776	452,776	840,869	35%
11	86/85	1,283,436	0	449,203	449,203	834,233	35%
12	87/86	1,268,325	0	443,914	443,914	824,411	35%
13	88/87	1,248,614	0	437,015	437,015	811,599	35%
14	89/88	1,223,206	0	428,122	428,122	795,084	35%
15	90/89	1,192,537	0	417,388	417,388	775,149	35%
16	91/90	1,156,319	0	404,712	404,712	751,607	35%
17	92/91	1,114,279	0	389,998	389,998	724,281	35%
18	93/92	986,353	0	345,224	345,224	641,129	35%
19	94/93	730,804	0	255,781	255,781	475,023	35%
20	95/94	448,152	0	156,853	156,853	291,299	35%
21	96/95	136,380	0	47,733	47,733	88,647	35%
22	97/96	0	0	0	0	0	0%
23	98/97	0	0	0	0	0	0%
24	99/98	0	0	0	0	0	0%
25	100/99	0	0	0	0	0	0%

# Analysis of: Status Quo 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Wealth Transfer Summary (After Providing Required Cash Flow)

Year	M/F Ages	(1) Total Estate Assets*	(2) Total Transfer Taxes**	(3) Net Estate to Heirs	(4) Year End Total Assets Outside the Estate	(5) YearEnd Wealth Transferred to Heirs
1	76/75	3,842,333	427,210	3,415,123	0	3,415,123
2	77/76	3,879,406	433,874	3,445,532	0	3,445,532
3	78/77	3,910,577	439,820	3,470,757	0	3,470,757
4	79/78	3,935,225	444,942	3,490,283	0	3,490,283
5	80/79	3,952,690	449,125	3,503,565	0	3,503,565
6	81/80	3,962,357	452,374	3,509,983	0	3,509,983
7	82/81	3,963,388	454,442	3,508,946	0	3,508,946
8	83/82	3,955,076	455,340	3,499,736	0	3,499,736
9	84/83	3,936,469	454,776	3,481,693	0	3,481,693
10	85/84	3,906,764	452,776	3,453,988	0	3,453,988
11	86/85	3,864,993	449,203	3,415,790	0	3,415,790
12	87/86	3,810,129	443,914	3,366,215	0	3,366,215
13	88/87	3,741,214	437,015	3,304,199	0	3,304,199
14	89/88	3,656,944	428,122	3,228,822	0	3,228,822
15	90/89	3,556,231	417,388	3,138,843	0	3,138,843
16	91/90	3,437,764	404,712	3,033,052	0	3,033,052
17	92/91	3,300,148	389,998	2,910,150	0	2,910,150
18	93/92	3,128,722	345,224	2,783,498	0	2,783,498
19	94/93	2,916,021	255,781	2,660,240	0	2,660,240
20	95/94	2,677,073	156,853	2,520,220	0	2,520,220
21	96/95	2,409,880	47,733	2,362,147	0	2,362,147
22	97/96	2,318,970	0	2,318,970	0	2,318,970
23	98/97	2,365,349	0	2,365,349	0	2,365,349
24	99/98	2,412,656	0	2,412,656	0	2,412,656
25	100/99	2,460,909	0	2,460,909	0	2,460,909

Summary at Life Expectancy (Year 17)

\*Net of cash flow provided

\*\*See Transfer Tax Details report for details.

Total Estate Assets	\$ 3,300,148
Wealth Transferred to Heirs	\$ 2,910,150

## **Analysis of: CHEIFS+SPIA 135K Income**

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson, Ages 76/75

## Client Information Summary

### Current Assets

<u>Liquid Assets:</u>	Liquid Assets (Taxable Interest)	\$	0
	Liquid Assets (Tax Exempt Interest)		0
	Equity Assets		1,100,000
	Tax Deferred Assets		0
	Retirement Plan Assets		1,200,000
		Total Liquid Assets	2,300,000
<u>Illiquid Assets:</u>	Principal Residence		1,500,000
	Total Illiquid Assets		1,500,000
<u>Other Assets:</u>	Total Other Assets Inside the Estate		0
	Total Estate Assets		\$3,800,000
	Total Other Assets Outside the Estate		0

### Funding Options for Required Cash Flow

Retirement Plan Assets: Minimum Distribution, Unless More Is Needed  
Cash Flow Funding: Sequential Use of Liquid Assets --  
Brokerage Accounts, IRA

### Assumptions Used

<u>Income Tax Rates:</u>	Retirement	35.00%
<u>Life Expectancy:</u>	Joint	17 Years
	Bill Simpson	Age 92
	Mary Simpson	Age 91
<u>Equities:</u>	Brokerage Accounts	
	Growth Rate	7.00%
	Dividend Rate	0.00%
<u>Retirement Plan Assets Bill Simpson:</u>	Defined Contr. Yield Assumption	7.00%

The information in this presentation is not guaranteed; it is for illustrative purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.



# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Cash Flow Required

		Spendable Cash Flow		Dedicated Cash Flow	
Year	M/F Ages	(1) After Tax Cash Flow for Living Expenses	= (2) Total After Tax Spendable Cash Flow Required	+ (3) After Tax Cash Flow for Funding SPIA	= (4) Total After Tax Cash Flow Required
1	76/75	135,000	135,000	325,000	460,000
2	77/76	139,050	139,050	0	139,050
3	78/77	143,222	143,222	0	143,222
4	79/78	147,518	147,518	0	147,518
5	80/79	151,944	151,944	0	151,944
6	81/80	156,502	156,502	0	156,502
7	82/81	161,197	161,197	0	161,197
8	83/82	166,033	166,033	0	166,033
9	84/83	171,014	171,014	0	171,014
10	85/84	176,144	176,144	0	176,144
11	86/85	181,429	181,429	0	181,429
12	87/86	186,872	186,872	0	186,872
13	88/87	192,478	192,478	0	192,478
14	89/88	198,252	198,252	0	198,252
15	90/89	204,200	204,200	0	204,200
16	91/90	210,326	210,326	0	210,326
17	92/91	216,635	216,635	0	216,635
18	93/92	223,134	223,134	0	223,134
19	94/93	229,828	229,828	0	229,828
20	95/94	236,723	236,723	0	236,723
21	96/95	243,825	243,825	0	243,825
22	97/96	251,140	251,140	0	251,140
23	98/97	258,674	258,674	0	258,674
24	99/98	266,434	266,434	0	266,434
25	100/99	274,427	274,427	0	274,427
		4,922,001	4,922,001	325,000	5,247,001

Column (1) assumes 3.00% inflation.

Date: 03/23/2026

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Expected Cash Flow

Year	M/F Ages	(1) After Tax Cash Flow from Social Security*	(2) Annualized After Tax Cash Flow from Single Premium Immediate Annuity	(3) Total Cash Flow Provided By CHEIFS Plan	(4) Total Expected After Tax Cash Flow
1	76/75	36,000	24,817	325,000	385,817
2	77/76	36,000	24,817	0	60,817
3	78/77	36,000	24,817	0	60,817
4	79/78	36,000	24,817	0	60,817
5	80/79	36,000	24,817	0	60,817
6	81/80	36,000	24,817	0	60,817
7	82/81	36,000	24,817	0	60,817
8	83/82	36,000	24,817	0	60,817
9	84/83	36,000	24,817	0	60,817
10	85/84	36,000	24,817	0	60,817
11	86/85	36,000	24,817	0	60,817
12	87/86	36,000	24,817	0	60,817
13	88/87	36,000	24,817	0	60,817
14	89/88	36,000	24,817	0	60,817
15	90/89	36,000	24,817	0	60,817
16	91/90	36,000	24,817	0	60,817
17	92/91	36,000	18,472	0	54,472
18	93/92	36,000	17,753	0	53,753
19	94/93	36,000	17,753	0	53,753
20	95/94	36,000	17,753	0	53,753
21	96/95	36,000	17,753	0	53,753
22	97/96	36,000	17,753	0	53,753
23	98/97	36,000	17,753	0	53,753
24	99/98	36,000	17,753	0	53,753
25	100/99	36,000	17,753	0	53,753
		900,000	557,568	325,000	1,782,568

\*The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimate call the Social Security Administration at 1-800-772-1213 or go to <http://socialsecurity.gov/estimator/>.

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

Annuitant: Bill Simpson

Single Premium Immediate Annuity (SPIA)  
Life Annuity Joint and Survivor

Date of Birth: 02/15/1950

		M/F Ages 76/75	Retirement Income Tax Rate 35.00%	Monthly Income from SPIA 2,276	Cost Basis of SPIA 325,000			
Yr	M/F Ages	(1) Single Premium for SPIA	(2) Annualized Income from SPIA	(3) Portion of Column (2) Excludable from Income	(4) Taxable Portion of Column (2) (2) - (3)	(5) Income Tax on Column (4)	(6) Annualized After Tax Cash Flow from SPIA (2) - (5)	(7) Cumulative Annualized After Tax Cash Flow from SPIA
1	76/75	325,000	27,312	20,184	7,128	2,495	24,817	24,817
2	77/76	0	27,312	20,184	7,128	2,495	24,817	49,634
3	78/77	0	27,312	20,184	7,128	2,495	24,817	74,451
4	79/78	0	27,312	20,184	7,128	2,495	24,817	99,268
5	80/79	0	27,312	20,184	7,128	2,495	24,817	124,085
6	81/80	0	27,312	20,184	7,128	2,495	24,817	148,902
7	82/81	0	27,312	20,184	7,128	2,495	24,817	173,719
8	83/82	0	27,312	20,184	7,128	2,495	24,817	198,536
9	84/83	0	27,312	20,184	7,128	2,495	24,817	223,353
10	85/84	0	27,312	20,184	7,128	2,495	24,817	248,170
11	86/85	0	27,312	20,184	7,128	2,495	24,817	272,987
12	87/86	0	27,312	20,184	7,128	2,495	24,817	297,804
13	88/87	0	27,312	20,184	7,128	2,495	24,817	322,621
14	89/88	0	27,312	20,184	7,128	2,495	24,817	347,438
15	90/89	0	27,312	20,184	7,128	2,495	24,817	372,255
16	91/90	0	27,312	20,184	7,128	2,495	24,817	397,072
17	92/91	0	27,312	2,056	25,256	8,840	18,472	415,544
18	93/92	0	27,312	0	27,312	9,559	17,753	433,297
19	94/93	0	27,312	0	27,312	9,559	17,753	451,050
20	95/94	0	27,312	0	27,312	9,559	17,753	468,803
21	96/95	0	27,312	0	27,312	9,559	17,753	486,556
22	97/96	0	27,312	0	27,312	9,559	17,753	504,309
23	98/97	0	27,312	0	27,312	9,559	17,753	522,062
24	99/98	0	27,312	0	27,312	9,559	17,753	539,815
25	100/99	0	27,312	0	27,312	9,559	17,753	557,568

325,000	682,800	325,000	357,800	125,232	557,568
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# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Cash Flow Analysis

		Annual Cash Flow Required			Annual Cash Flow Provided			
Year	M/F Ages	(1) After Tax Spendable Cash Flow Required	(2) After Tax Dedicated Cash Flow Required	(3) Total After Tax Cash Flow Required*	(4) Expected After Tax Cash Flow	(5) After Tax Cash Flow from Retirement Plan Assets	(6) After Tax Cash Flow from Equity Assets	(7) Total After Tax Cash Flow Provided*
1	76/75	135,000	325,000	460,000	385,817	32,911	41,272	460,000
2	77/76	139,050	0	139,050	60,817	34,646	43,587	139,050
3	78/77	143,222	0	143,222	60,817	36,626	45,779	143,222
4	79/78	147,518	0	147,518	60,817	38,711	47,990	147,518
5	80/79	151,944	0	151,944	60,817	40,907	50,220	151,944
6	81/80	156,502	0	156,502	60,817	42,994	52,691	156,502
7	82/81	161,197	0	161,197	60,817	45,412	54,968	161,197
8	83/82	166,033	0	166,033	60,817	47,681	57,535	166,033
9	84/83	171,014	0	171,014	60,817	50,335	59,862	171,014
10	85/84	176,144	0	176,144	60,817	52,786	62,541	176,144
11	86/85	181,429	0	181,429	60,817	55,320	65,292	181,429
12	87/86	186,872	0	186,872	60,817	57,933	68,122	186,872
13	88/87	192,478	0	192,478	60,817	60,176	71,485	192,478
14	89/88	198,252	0	198,252	60,817	62,915	74,520	198,252
15	90/89	204,200	0	204,200	60,817	65,171	78,212	204,200
16	91/90	210,326	0	210,326	60,817	67,404	82,105	210,326
17	92/91	216,635	0	216,635	54,472	69,594	92,569	216,635
18	93/92	223,134	0	223,134	53,753	71,711	97,670	223,134
19	94/93	229,828	0	229,828	53,753	72,949	103,126	229,828
20	95/94	236,723	0	236,723	53,753	73,988	108,982	236,723
21	96/95	243,825	0	243,825	53,753	73,897	116,175	243,825
22	97/96	251,140	0	251,140	53,753	74,452	122,935	251,140
23	98/97	258,674	0	258,674	53,753	73,650	131,271	258,674
24	99/98	266,434	0	266,434	53,753	72,464	140,217	266,434
25	100/99	274,427	0	274,427	53,753	130,818	89,856	274,427
		4,922,001	325,000	5,247,001	1,782,568	1,505,451	1,958,982	5,247,001

\*IMPORTANT NOTE: For this plan to be financially sound, column (7) must be sufficient to provide the values in column (3).

Column (1): see "Cash Flow Required" report.

Column (4): see "Expected Cash Flow" report.

Column (5): see "Summary of Retirement Plan Assets" report.

Column (6): see "Details of Equity Assets" report.

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Details of Brokerage Accounts

		Initial Cost Basis 800,000	Growth 7.00%	Retirement Income TaxRate 35.00%	Capital Gains Tax Rate 30.00%				
Yr	M/F Ages	(1) Beginning of Year Value of Asset	(2) Sale of Equities	(3) + Capital Growth	(4) + After Tax Reinvested Dividends	(5)* Net Year End Value of Assets	(6) After Tax Dividend Cash Flow	(7) + After Tax Equity Sales Cash Flow	(8) = Combined After Tax Cash Flow
1	76/75	1,100,000	44,950	73,854	0	1,120,437	0	41,272	41,272
2	77/76	1,120,437	48,139	75,061	0	1,138,754	0	43,587	43,587
3	78/77	1,138,754	51,238	76,126	0	1,154,915	0	45,779	45,779
4	79/78	1,154,915	54,400	77,036	0	1,168,719	0	47,990	47,990
5	80/79	1,168,719	57,622	77,777	0	1,179,957	0	50,220	50,220
6	81/80	1,179,957	61,160	78,316	0	1,188,135	0	52,691	52,691
7	82/81	1,188,135	64,509	78,654	0	1,193,263	0	54,968	54,968
8	83/82	1,193,263	68,232	78,752	0	1,194,755	0	57,535	57,535
9	84/83	1,194,755	71,702	78,614	0	1,192,655	0	59,862	59,862
10	85/84	1,192,655	75,624	78,192	0	1,186,259	0	62,541	62,541
11	86/85	1,186,259	79,665	77,462	0	1,175,176	0	65,292	65,292
12	87/86	1,175,176	83,832	76,394	0	1,158,980	0	68,122	68,122
13	88/87	1,158,980	88,687	74,921	0	1,136,625	0	71,485	71,485
14	89/88	1,136,625	93,168	73,042	0	1,108,125	0	74,520	74,520
15	90/89	1,108,125	98,501	70,674	0	1,072,196	0	78,212	78,212
16	91/90	1,072,196	104,124	67,765	0	1,028,068	0	82,105	82,105
17	92/91	1,028,068	118,168	63,693	0	966,291	0	92,569	92,569
18	93/92	966,291	125,459	58,858	0	892,942	0	97,670	97,670
19	94/93	892,942	133,252	53,178	0	806,771	0	103,126	103,126
20	95/94	806,771	141,608	46,561	0	706,386	0	108,982	108,982
21	96/95	706,386	151,755	38,824	0	589,004	0	116,175	116,175
22	97/96	589,004	161,392	29,933	0	454,113	0	122,935	122,935
23	98/97	454,113	173,154	19,667	0	298,371	0	131,271	131,271
24	99/98	298,371	185,785	7,881	0	119,564	0	140,217	140,217
25	100/99	119,564	119,564	0	0	0	0	89,856	89,856
		2,455,690			0		0	1,958,982	1,958,982

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

\*Column (5) has been reduced by a 0.75% management fee.

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Details of Defined Contribution Plan Assets for Bill Simpson (IRA)

		Retirement Plan Assets Initial Value 1,200,000	Retirement Plan Assets Cost Basis 0	Retirement Plan Assets Yield 7.00%			Retirement Income Tax Rate 35.00%		
Year	M/F Ages	(1) Beginning of Year Value of Retirement Plan Assets	(2) Before Tax Required Minimum Distributions	(3) Before Tax Distribution	(4) After Tax Cash Flow from Retirement Plan Assets	(5) Year End Retirement Plan Assets	(6) Income Tax Due If Retirement Plan Assets Are Liquidated	(7) Year End Value of Retirement Plan Assets If Liquidated (5) - (6)	
1	76/75	1,200,000	50,633	50,633	32,911	1,220,599	427,210	793,389	
2	77/76	1,220,599	53,301	53,301	34,646	1,239,641	433,874	805,767	
3	78/77	1,239,641	56,347	56,347	36,626	1,256,629	439,820	816,809	
4	79/78	1,256,629	59,556	59,556	38,711	1,271,262	444,942	826,320	
5	80/79	1,271,262	62,934	62,934	40,907	1,283,214	449,125	834,089	
6	81/80	1,283,214	66,145	66,145	42,994	1,292,497	452,374	840,123	
7	82/81	1,292,497	69,865	69,865	45,412	1,298,405	454,442	843,963	
8	83/82	1,298,405	73,356	73,356	47,681	1,300,971	455,340	845,631	
9	84/83	1,300,971	77,439	77,439	50,335	1,299,360	454,776	844,584	
10	85/84	1,299,360	81,210	81,210	52,786	1,293,645	452,776	840,869	
11	86/85	1,293,645	85,108	85,108	55,320	1,283,436	449,203	834,233	
12	87/86	1,283,436	89,128	89,128	57,933	1,268,325	443,914	824,411	
13	88/87	1,268,325	92,578	92,578	60,176	1,248,614	437,015	811,599	
14	89/88	1,248,614	96,792	96,792	62,915	1,223,206	428,122	795,084	
15	90/89	1,223,206	100,263	100,263	65,171	1,192,537	417,388	775,149	
16	91/90	1,192,537	103,699	103,699	67,404	1,156,319	404,712	751,607	
17	92/91	1,156,319	107,067	107,067	69,594	1,114,279	389,998	724,281	
18	93/92	1,114,279	110,325	110,325	71,711	1,066,174	373,161	693,013	
19	94/93	1,066,174	112,229	112,229	72,949	1,013,066	354,573	658,493	
20	95/94	1,013,066	113,828	113,828	73,988	954,968	334,239	620,729	
21	96/95	954,968	113,687	113,687	73,897	893,419	312,697	580,722	
22	97/96	893,419	114,541	114,541	74,452	827,149	289,502	537,647	
23	98/97	827,149	113,308	113,308	73,650	758,081	265,328	492,753	
24	99/98	758,081	111,483	111,483	72,464	686,671	240,335	446,336	
25	100/99	686,671	107,292	201,258	130,818	515,496	180,424	335,072	
		2,222,114	2,316,080	1,505,451					

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

Column (5) has been reduced by an assumed management fee of 0.75%.

Column (6) illustrates the deferred income tax still due on the Retirement Plan.

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Liquid Assets

Year	M/F Ages	(1) Year End Value of Retirement Plan Assets	+	(2) Year End Value of Equity Assets	=	(3) Total Liquid Assets
1	76/75	793,389		1,120,437		1,913,826
2	77/76	805,767		1,138,754		1,944,521
3	78/77	816,809		1,154,915		1,971,724
4	79/78	826,320		1,168,719		1,995,039
5	80/79	834,089		1,179,957		2,014,046
6	81/80	840,123		1,188,135		2,028,258
7	82/81	843,963		1,193,263		2,037,226
8	83/82	845,631		1,194,755		2,040,386
9	84/83	844,584		1,192,655		2,037,239
10	85/84	840,869		1,186,259		2,027,128
11	86/85	834,233		1,175,176		2,009,409
12	87/86	824,411		1,158,980		1,983,391
13	88/87	811,599		1,136,625		1,948,224
14	89/88	795,084		1,108,125		1,903,209
15	90/89	775,149		1,072,196		1,847,345
16	91/90	751,607		1,028,068		1,779,675
17	92/91	724,281		966,291		1,690,572
18	93/92	693,013		892,942		1,585,955
19	94/93	658,493		806,771		1,465,264
20	95/94	620,729		706,386		1,327,115
21	96/95	580,722		589,004		1,169,726
22	97/96	537,647		454,113		991,760
23	98/97	492,753		298,371		791,124
24	99/98	446,336		119,564		565,900
25	100/99	335,072		0		335,072

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Illiquid Assets

Year	M/F Ages	(1) Principal Residence (2.00% Growth)	(2) Total Illiquid Assets
1	76/75	1,530,000	1,530,000
2	77/76	1,560,600	1,560,600
3	78/77	1,591,812	1,591,812
4	79/78	1,623,648	1,623,648
5	80/79	1,656,121	1,656,121
6	81/80	1,689,244	1,689,244
7	82/81	1,723,029	1,723,029
8	83/82	1,757,489	1,757,489
9	84/83	1,792,639	1,792,639
10	85/84	1,828,492	1,828,492
11	86/85	1,865,061	1,865,061
12	87/86	1,902,363	1,902,363
13	88/87	1,940,410	1,940,410
14	89/88	1,979,218	1,979,218
15	90/89	2,018,803	2,018,803
16	91/90	2,059,179	2,059,179
17	92/91	2,100,362	2,100,362
18	93/92	2,142,369	2,142,369
19	94/93	2,185,217	2,185,217
20	95/94	2,228,921	2,228,921
21	96/95	2,273,500	2,273,500
22	97/96	2,318,970	2,318,970
23	98/97	2,365,349	2,365,349
24	99/98	2,412,656	2,412,656
25	100/99	2,460,909	2,460,909



# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Details of CHEIFS Plan (Principal Residence)

		Plan Start Age 76	Origination Fee 1.50%	Other Fees \$2,000	Maximum Combined Loan To Value 50.00%	CHEIFS Preferred Return 12.99%	CHEIFS Factor 2.25		
Year	M/F Ages	(1) Principal Residence Value (2.00% Growth)	(2) Maximum Projected Liability to CHEIFS	(3) Liability to CHEIFS @ Preferred Return of 12.99%	(4) Amount Due to CHEIFS if Liquidated (Lesser of Col 2 or 3)	(5) CHEIFS APR	(6) CHEIFS Effective Equity Share Percent	(7) Client's Net Asset Equity	(8) Expected Income Provided by CHEIFS
1	76/75	1,530,000	761,653	375,069	375,069	15.41%	24.51%	1,154,931	325,000
2	77/76	1,560,600	776,886	423,791	423,791	14.19%	27.16%	1,136,809	0
3	78/77	1,591,812	792,424	478,841	478,841	13.79%	30.08%	1,112,971	0
4	79/78	1,623,648	808,272	541,043	541,043	13.59%	33.32%	1,082,605	0
5	80/79	1,656,121	824,438	611,324	611,324	13.47%	36.91%	1,044,797	0
6	81/80	1,689,244	840,927	690,735	690,735	13.39%	40.89%	998,509	0
7	82/81	1,723,029	857,745	780,462	780,462	13.33%	45.30%	942,567	0
8	83/82	1,757,489	874,900	881,844	874,900	13.18%	49.78%	882,589	0
9	84/83	1,792,639	892,398	996,395	892,398	11.88%	49.78%	900,241	0
10	85/84	1,828,492	910,246	1,125,827	910,246	10.85%	49.78%	918,246	0
11	86/85	1,865,061	928,451	1,272,072	928,451	10.01%	49.78%	936,610	0
12	87/86	1,902,363	947,020	1,437,314	947,020	9.32%	49.78%	955,343	0
13	88/87	1,940,410	965,960	1,624,022	965,960	8.74%	49.78%	974,450	0
14	89/88	1,979,218	985,280	1,834,982	985,280	8.24%	49.78%	993,938	0
15	90/89	2,018,803	1,004,985	2,073,346	1,004,985	7.82%	49.78%	1,013,818	0
16	91/90	2,059,179	1,025,085	2,342,674	1,025,085	7.44%	49.78%	1,034,094	0
17	92/91	2,100,362	1,045,587	2,646,987	1,045,587	7.12%	49.78%	1,054,775	0
18	93/92	2,142,369	1,066,498	2,990,831	1,066,498	6.82%	49.78%	1,075,871	0
19	94/93	2,185,217	1,087,828	3,379,340	1,087,828	6.57%	49.78%	1,097,389	0
20	95/94	2,228,921	1,109,585	3,818,316	1,109,585	6.33%	49.78%	1,119,336	0
21	96/95	2,273,500	1,131,776	4,314,315	1,131,776	6.12%	49.78%	1,141,724	0
22	97/96	2,318,970	1,154,412	4,874,745	1,154,412	5.93%	49.78%	1,164,558	0
23	98/97	2,365,349	1,177,500	5,507,974	1,177,500	5.76%	49.78%	1,187,849	0
24	99/98	2,412,656	1,201,050	6,223,460	1,201,050	5.60%	49.78%	1,211,606	0
25	100/99	2,460,909	1,225,071	7,031,887	1,225,071	5.45%	49.78%	1,235,838	0

Please see the accompanying CHEIFS ("Converting Home Equity Into Financial Success") proposal from Cornerstone.

Date: 03/23/2026

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## CHEIFS Plan vs. Reverse Mortgage and a HELOC (Principal Residence)

		CHEIFS Origination Fee 1.50%	CHEIFS Other Fees \$2,000	Initial Reverse Mortgage Insurance Premium \$24,982	Reverse Mortgage Origination Fee \$6,000	Reverse Mortgage Closing Costs \$2,000	Reverse Mortgage Interest Rate 8.00%	HELOC Origination Fee 2.00%	HELOC Other Fees \$6,000	HELOC Interest Rate 8.00%	
		Liability			APR			Cash Provided			
Yr	M/F Ages	(1) Principal Residence Value (2.00% Growth)	(2) Amount Due to CHEIFS if Liquidated	(3) Reverse Mortgage Loan Balance	(4) HELOC Loan Balance	(5) CHEIFS APR	(6) Reverse Mortgage APR	(7) HELOC APR	(8) Income Provided by CHEIFS	(9) Income Provided by Reverse Mortgage	(10) Income Provided by HELOC
1	76/75	1,530,000	375,069	351,000	325,000	15.41%	20.20%	11.85%	325,000	292,018	286,500
2	77/76	1,560,600	423,791	379,080	325,000	14.19%	13.94%	9.92%	0	0	-26,000
3	78/77	1,591,812	478,841	409,406	325,000	13.79%	11.92%	9.28%	0	0	-26,000
4	79/78	1,623,648	541,043	442,159	325,000	13.59%	10.93%	8.96%	0	0	-26,000
5	80/79	1,656,121	611,324	477,532	325,000	13.47%	10.34%	8.77%	0	0	-26,000
6	81/80	1,689,244	690,735	515,734	325,000	13.39%	9.94%	8.64%	0	0	-26,000
7	82/81	1,723,029	780,462	556,993	325,000	13.33%	9.66%	8.55%	0	0	-26,000
8	83/82	1,757,489	874,900	601,552	325,000	13.18%	9.45%	8.48%	0	0	-26,000
9	84/83	1,792,639	892,398	649,677	325,000	11.88%	9.29%	8.43%	0	0	-26,000
10	85/84	1,828,492	910,246	701,651	325,000	10.85%	9.16%	8.38%	0	0	-26,000
11	86/85	1,865,061	928,451	757,783	322,285	10.01%	9.06%	8.35%	0	0	-28,617
12	87/86	1,902,363	947,020	818,405	319,345	9.32%	8.97%	8.32%	0	0	-28,617
13	88/87	1,940,410	965,960	883,878	316,160	8.74%	8.89%	8.30%	0	0	-28,617
14	89/88	1,979,218	985,280	954,588	312,712	8.24%	8.83%	8.27%	0	0	-28,617
15	90/89	2,018,803	1,004,985	1,030,955	308,977	7.82%	8.77%	8.26%	0	0	-28,617
16	91/90	2,059,179	1,025,085	1,113,431	304,932	7.44%	8.72%	8.24%	0	0	-28,617
17	92/91	2,100,362	1,045,587	1,202,506	300,552	7.12%	8.68%	8.23%	0	0	-28,617
18	93/92	2,142,369	1,066,498	1,298,706	295,808	6.82%	8.64%	8.21%	0	0	-28,617
19	94/93	2,185,217	1,087,828	1,402,603	290,670	6.57%	8.61%	8.20%	0	0	-28,617
20	95/94	2,228,921	1,109,585	1,514,811	285,105	6.33%	8.58%	8.19%	0	0	-313,722
21	96/95	2,273,500	1,131,776	1,635,996	0	6.12%	8.55%	0.00%	0	0	0
22	97/96	2,318,970	1,154,412	1,766,876	0	5.93%	8.53%	0.00%	0	0	0
23	98/97	2,365,349	1,177,500	1,908,226	0	5.76%	8.50%	0.00%	0	0	0
24	99/98	2,412,656	1,201,050	2,060,884	0	5.60%	8.48%	0.00%	0	0	0
25	100/99	2,460,909	1,225,071	2,225,754	0	5.45%	8.46%	0.00%	0	0	0

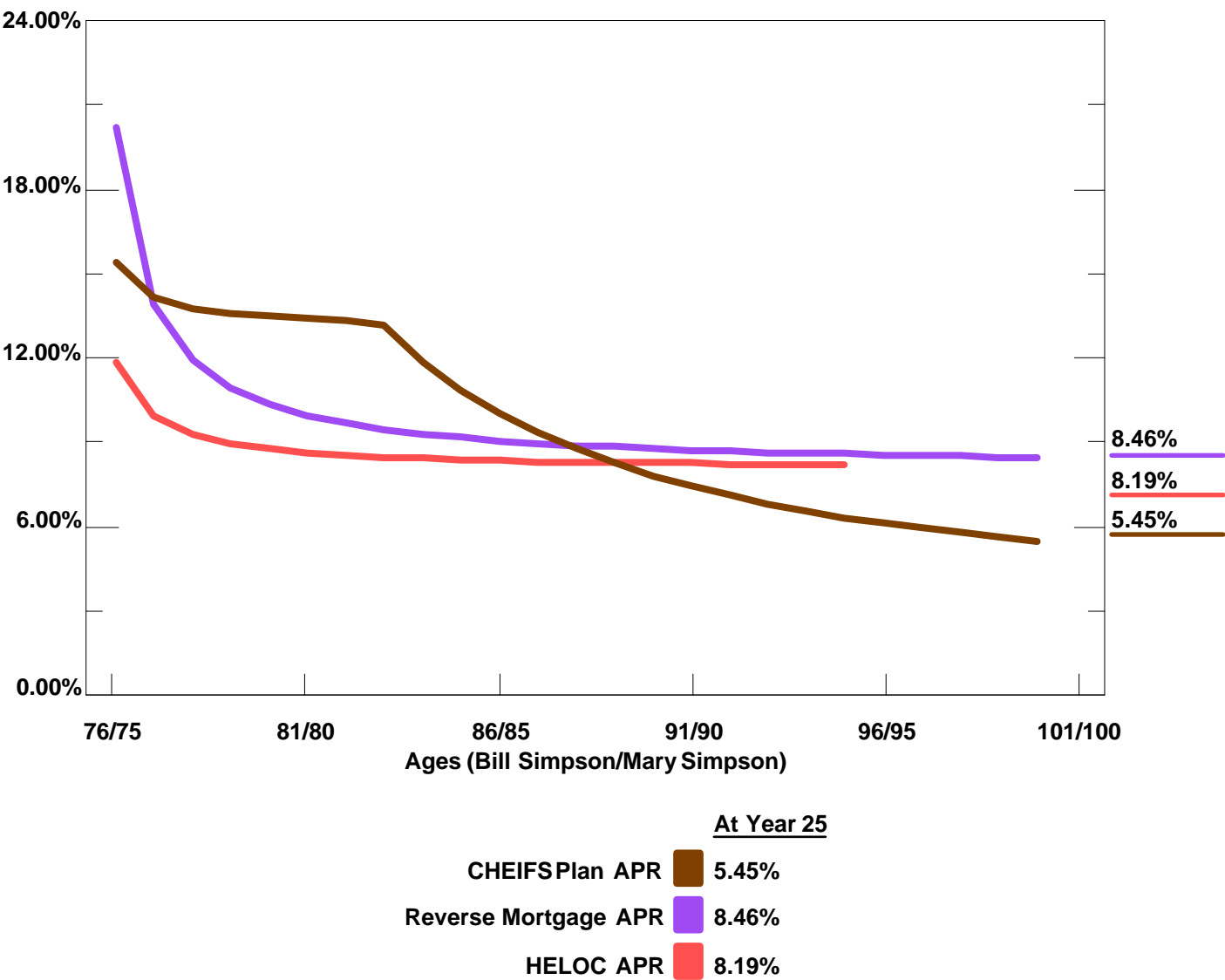
Please see the accompanying CHEIFS ("Converting Home Equity Into Financial Success") proposal from Cornerstone.

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## CHEIFS Plan - APR Comparison (Principal Residence) 25 Year Analysis



# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Liabilities

Year	M/F Ages	(1) Principal Residence Liability to CHEIFS Plan	(2)  Total Liabilities
1	76/75	375,069	375,069
2	77/76	423,791	423,791
3	78/77	478,841	478,841
4	79/78	541,043	541,043
5	80/79	611,324	611,324
6	81/80	690,735	690,735
7	82/81	780,462	780,462
8	83/82	874,900	874,900
9	84/83	892,398	892,398
10	85/84	910,246	910,246
11	86/85	928,451	928,451
12	87/86	947,020	947,020
13	88/87	965,960	965,960
14	89/88	985,280	985,280
15	90/89	1,004,985	1,004,985
16	91/90	1,025,085	1,025,085
17	92/91	1,045,587	1,045,587
18	93/92	1,066,498	1,066,498
19	94/93	1,087,828	1,087,828
20	95/94	1,109,585	1,109,585
21	96/95	1,131,776	1,131,776
22	97/96	1,154,412	1,154,412
23	98/97	1,177,500	1,177,500
24	99/98	1,201,050	1,201,050
25	100/99	1,225,071	1,225,071

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Hypothetical Net Worth (After Providing Required Cash Flow)

Year	M/F Ages	(1) Year End Net Equity of Illiquid Assets	+	(2) Year End Value of Taxable Retirement Plan Assets	+	(3) Year End Value of Equity Assets	=	(4) Year End Hypothetical Net Worth
1	76/75	1,154,931		793,389		1,120,437		3,068,757
2	77/76	1,136,809		805,767		1,138,754		3,081,330
3	78/77	1,112,971		816,809		1,154,915		3,084,695
4	79/78	1,082,605		826,320		1,168,719		3,077,644
5	80/79	1,044,797		834,089		1,179,957		3,058,843
6	81/80	998,509		840,123		1,188,135		3,026,767
7	82/81	942,567		843,963		1,193,263		2,979,793
8	83/82	882,589		845,631		1,194,755		2,922,975
9	84/83	900,241		844,584		1,192,655		2,937,480
10	85/84	918,246		840,869		1,186,259		2,945,374
11	86/85	936,610		834,233		1,175,176		2,946,019
12	87/86	955,343		824,411		1,158,980		2,938,734
13	88/87	974,450		811,599		1,136,625		2,922,674
14	89/88	993,938		795,084		1,108,125		2,897,147
15	90/89	1,013,818		775,149		1,072,196		2,861,163
16	91/90	1,034,094		751,607		1,028,068		2,813,769
17	92/91	1,054,775		724,281		966,291		2,745,347
18	93/92	1,075,871		693,013		892,942		2,661,826
19	94/93	1,097,389		658,493		806,771		2,562,653
20	95/94	1,119,336		620,729		706,386		2,446,451
21	96/95	1,141,724		580,722		589,004		2,311,450
22	97/96	1,164,558		537,647		454,113		2,156,318
23	98/97	1,187,849		492,753		298,371		1,978,973
24	99/98	1,211,606		446,336		119,564		1,777,506
25	100/99	1,235,838		335,072		0		1,570,910

Column (4) has been reduced by income tax due if tax deferred assets are liquidated.

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Summary of Transfer Taxation of Retirement Plan Assets

		Plan Assets Initial Value 1,200,000	Plan Assets Cost Basis 0	Plan Assets Yield 7.00%	Heirs' Income Tax Rate 35.00%		
Year	M/F Ages	(1) Plan Assets in Estate	(2) Estate Tax on Plan Assets	(3) Income Tax on Plan Assets	(4) Total Taxes Attributed to Plan Assets	(5) Heirs After Tax Plan Assets (1) - (4)	(6) Percent Loss Due to Tax
1	76/75	1,220,599	0	427,210	427,210	793,389	35%
2	77/76	1,239,641	0	433,874	433,874	805,767	35%
3	78/77	1,256,629	0	439,820	439,820	816,809	35%
4	79/78	1,271,262	0	444,942	444,942	826,320	35%
5	80/79	1,283,214	0	449,125	449,125	834,089	35%
6	81/80	1,292,497	0	452,374	452,374	840,123	35%
7	82/81	1,298,405	0	454,442	454,442	843,963	35%
8	83/82	1,300,971	0	455,340	455,340	845,631	35%
9	84/83	1,299,360	0	454,776	454,776	844,584	35%
10	85/84	1,293,645	0	452,776	452,776	840,869	35%
11	86/85	1,283,436	0	449,203	449,203	834,233	35%
12	87/86	1,268,325	0	443,914	443,914	824,411	35%
13	88/87	1,248,614	0	437,015	437,015	811,599	35%
14	89/88	1,223,206	0	428,122	428,122	795,084	35%
15	90/89	1,192,537	0	417,388	417,388	775,149	35%
16	91/90	1,156,319	0	404,712	404,712	751,607	35%
17	92/91	1,114,279	0	389,998	389,998	724,281	35%
18	93/92	1,066,174	0	373,161	373,161	693,013	35%
19	94/93	1,013,066	0	354,573	354,573	658,493	35%
20	95/94	954,968	0	334,239	334,239	620,729	35%
21	96/95	893,419	0	312,697	312,697	580,722	35%
22	97/96	827,149	0	289,502	289,502	537,647	35%
23	98/97	758,081	0	265,328	265,328	492,753	35%
24	99/98	686,671	0	240,335	240,335	446,336	35%
25	100/99	515,496	0	180,424	180,424	335,072	35%

# Analysis of: CHEIFS+SPIA 135K Income

Presented By: NextPoint Solutions

For: Bill Simpson & Mary Simpson

## Wealth Transfer Summary (After Providing Required Cash Flow)

Year	M/F Ages	(1) Total Estate Assets*	(2) Total Transfer Taxes**	(3) Net Estate to Heirs	(4) Year End Total Assets Outside the Estate	(5) YearEnd Wealth Transferred to Heirs
1	76/75	3,495,967	427,210	3,068,757	0	3,068,757
2	77/76	3,515,204	433,874	3,081,330	0	3,081,330
3	78/77	3,524,515	439,820	3,084,695	0	3,084,695
4	79/78	3,522,586	444,942	3,077,644	0	3,077,644
5	80/79	3,507,968	449,125	3,058,843	0	3,058,843
6	81/80	3,479,141	452,374	3,026,767	0	3,026,767
7	82/81	3,434,235	454,442	2,979,793	0	2,979,793
8	83/82	3,378,315	455,340	2,922,975	0	2,922,975
9	84/83	3,392,256	454,776	2,937,480	0	2,937,480
10	85/84	3,398,150	452,776	2,945,374	0	2,945,374
11	86/85	3,395,222	449,203	2,946,019	0	2,946,019
12	87/86	3,382,648	443,914	2,938,734	0	2,938,734
13	88/87	3,359,689	437,015	2,922,674	0	2,922,674
14	89/88	3,325,269	428,122	2,897,147	0	2,897,147
15	90/89	3,278,551	417,388	2,861,163	0	2,861,163
16	91/90	3,218,481	404,712	2,813,769	0	2,813,769
17	92/91	3,135,345	389,998	2,745,347	0	2,745,347
18	93/92	3,034,987	373,161	2,661,826	0	2,661,826
19	94/93	2,917,226	354,573	2,562,653	0	2,562,653
20	95/94	2,780,690	334,239	2,446,451	0	2,446,451
21	96/95	2,624,147	312,697	2,311,450	0	2,311,450
22	97/96	2,445,820	289,502	2,156,318	0	2,156,318
23	98/97	2,244,301	265,328	1,978,973	0	1,978,973
24	99/98	2,017,841	240,335	1,777,506	0	1,777,506
25	100/99	1,751,334	180,424	1,570,910	0	1,570,910

Summary at Life Expectancy (Year 17)

\*Net of cash flow provided

\*\*See Transfer Tax Details report for details.

Total Estate Assets	\$ 3,135,345
Wealth Transferred to Heirs	\$ 2,745,347